

Largest Metroplex

EXECUTIVE SEARCH FIRMS

Ranked by 2005 local permanent placements

Retainer recruitment firms

Rank	Name Address	Telephone Fax	2005/2004 local permanent placements	Local recruiters and search consultants/ local employees	2005/ 2004 local revenue (in millions)	Minimum compensation level/fees charged as percentage of the first year's salary	Percentage of business from contingency/ retainer fees	Occupational specialties	Top local executive(s)/ year established locally	Parent company or owner/ Web site
1	Kaye Bassman International Corp. 4965 Preston Park Blvd., 4th floor Plano 75093	972-931-5242 972-931-9683	960 880	80 105	\$15.60 \$12.00	NA 35%	20% 80%	Professional, executive, technical, scientific	Jeff Kaye 1981	KBIC Partners www.kbic.com
2	JobPlex Southwest 12377 Merit Dr., Ste. 870 Dallas 75251	214-750-6111 214-750-6197	275 200	8 10	NA NA	\$50,000 Variable	0% 100%	Customized staffing and talent acquisition solutions across all professional management and executive levels	Robert W. Elam 2002	JobPlex Inc. www.jobplex.com
3	HumCap LP 14875 Landmark Blvd., Ste. 150 Dallas 75254	214-520-0760 214-520-8839	106 53	8 12	NA NA	NA NA	10% 90%	Engineering, IT, human resources, accounting, executive management	Tad McIntosh 2001	Humcap Group Inc. www.humcapinc.com
4	Egon Zehnder International 13455 Noel Rd., Ste. 1400 Dallas 75240	972-728-5910 972-728-5915	80 75	7 20	NA NA	\$150,000 Fixed fee	0% 100%	Senior level executives, CEO, board of directors	Brian C. Reinken 2000	Egon Zehnder International www.egonzehnder.com
5	Korn Ferry International 2100 McKinney Ave., Ste. 1800 Dallas 75114	214-665-3015 214-954-4380	75 75	7 22	\$10.00 \$8.00	\$150,000 33.3%	0% 100%	IT, human resources, technology, health care, education, financial services	Greg Hessel 1986	Korn Ferry International www.kornferry.com
5	Q&A Recruiting 14241 Dallas Pkwy., Ste. 550 Dallas 75254	972-720-1020 972-720-1023	75 70	34 42	NA NA	\$100,000 30%	90% 10%	Accounting, finance, tax, IT, human resources	David Querrey, Jason Roberts, Moe Harrison 1998	QRH www.qarecruiting.com
5	Martin Birnbach & Associates Inc. 15150 Preston Rd., Ste. 300 Dallas 75248	972-490-5627 972-490-4606	75 70	3 3	\$1.60 \$1.20	\$30,000 35%	0% 100%	Sales, marketing, public relations	Martin Birnbach 1976	Martin Birnbach & Associates Inc. www.executiverecruiter.com
8	Gillham, Golbeck & Associates Inc. 5420 LBJ Frwy., Ste. 560 Dallas 75240	214-880-9040 214-880-9043	66 53	5 7	NA NA	NA 30%	0% 100%	Commercial real estate, accounting, finance	Rick Gillham 1982	Rick Gillham www.gillhamgolbeck.com
9	Pearson Partners International 8080 N. Central Expy., Ste. 1200 Dallas 75206	214-292-4130 214-292-4140	64 52	7 12	NA NA	\$100,000 33.3%	0% 100%	CEO, CFO, COO, CIO, VP, managing director, general manager	William D. Rowe II 2002	Pearson Partners International www.pearsonpartnersintl.com
10	Pailin Group Prof. Search Consultants PO Box 50687 Dallas 75250	214-752-6100	48 56	9 19	\$4.60 \$3.90	\$100,000 33.3%	0% 100%	Accounting, finance, sales, marketing, legal, general management	David Pailin Sr. 1989	Pailin Group www.pailinggroup.com
10	R. Gaines Baty Associates Inc. 12750 Merit Dr., Ste. 990 Dallas 75251	972-386-7900 972-387-2224	48 44	8 8	NA NA	\$150,000 33%	0% 100%	General management, IT management, supply chain management	R. Gaines Baty 1977	R. Gaines Baty Associates Inc. www.rgba.com
12	Heidrick & Struggles International Inc. 5950 Sherry Ln., Ste. 400 Dallas 75225	214-706-7700 214-987-4047	36 43	6 18	\$6.80 \$5.40	\$200,000 33.3%	0% 100%	Board of directors, CEO, CMO, CIO, human resources, financial officers	Robert L. Hines 1976	Heidrick & Struggles Intl. Inc. www.heidrick.com
13	Stanton Chase International 5005 LBJ Frwy., Ste. 810 Dallas 75244	972-404-8411 972-404-8415	34 25	6 12	\$2.05 \$1.61	\$100,000 33.3%	0% 100%	Board of directors, functional areas	Steve Watson, Ed Moerbe 1987	Stanton Chase International www.stantonchase.com
13	Highland Partners 5956 Sherry Ln., Ste. 1800 Dallas 75225	214-754-0019 214-754-0615	34 35	9 13	NA NA	\$175,000 33%	0% 100%	CEO, COO, CFO, CIO, board, sales, marketing, human resources, engineering	Judy Stubbs 1978	Hudson Highland Group www.highlandpartners.com
15	Victory and Associates.com Inc. 1609 Yellowstone Ave. Lewisville 75077	972-966-0251 972-966-0252	30 30	6 6	NA NA	NA \$250 per hour	0% 100%	Health care, universities, associations	LuAnn J. Victory 2002	LuAnn J. Victory www.victoryandassociates.com
16	Top Gun Ventures LLC 15305 Dallas Pkwy., Ste. 300 Addison 75001	972-980-1616 972-980-1689	21 56	2 3	NA NA	\$150,000 33.3%	0% 100%	"C" level, vice president	Donald E. Tuttle, Peter Donovan 1991	Donald E. Tuttle, Peter Donovan www.topgunventures.com
17	Austin McGregor LLC 3500 Oak Lawn Ave., Ste. 550 Dallas 75219	972-488-0500 972-488-0535	15 12	2 3	\$1.75 \$1.50	\$175,000 33%	0% 100%	CEO, COO, president, vice president, CFO	Stephen Sterett 1987	Austin McGregor LLC www.austinmcgregor.com

NA: Not available
Source: The companies

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